**YUYING ZHANG**

(510) 277-2647 | yuyzhang@hotmail.com | [linkedin.com/in/yuying-zhang](about:blank) | [yuy1n.github.io](https://yuy1n.github.io/)

**EDUCATION**

**UNIVERSITY OF VIRGINIA** | **CHARLOTTESVILLE, VA** | *B.A. Computer Science, B.A. Economics* DEC 2020

* Honors: DE Shaw Nexus Fellow, Dee Global Scholar, MIT-UVA Science Policy Fellow, Chinese National Scholar
* GPA: 3.8/4.0; ACT: 35/36; SAT: 1560/1600
* Courses: Market & Investment, Financial Accounting, Money & Banking, Commercial Law, Mathematical Statistics, International Trade, Competitive Strategy, Artificial Intelligence, Cybersecurity, Cloud Computing
* Activities: Jefferson Literary & Debate Society, Alternative Investment Fund, Honor Committee, Startup@UVA

**INTERNSHIP EXPERIENCE**

**MCINTIRE SCHOOL OF COMMERCE** | **CHARLOTTESVILLE, VA** | *Finance Assistant* MAY 2020 – AUG 2020

* Completed a 20-page Costa Rica ESG Investment case for business school publishment with McIntire Business Institute Director, Finance Professor through extensive policy research and successful case studies (all in Spanish)
* Redesigned a graduate sustainable business class and tutored 50 students (mid career) on finance outside of lectures
* Pitched a smart grid investment to an impact fund on insights from market research, trend analysis and strategy

**BEACON SCHOLARSHIP (MCKINSEY & COMPANY)** | **WASHINGTON, DC** | *Consultant*  JULY 2020 – AUG 2020

* Focused on a racial equity project under direct supervision of McKinsey alumnus for Children’s National Hospital
* Collaborated with teams to conduct extensive research on 7 policy pillars through interview, case study, and data analysis
* Presented for 1 hour before leadership on my findings, impacting 230K patients in DC, VA, MD serving communities

**COMMERCE BUREAU OF SHENZHEN** | **SHENZHEN, CHINA (remote)** | *Investment Intern*  JAN 2020 – MAR 2020

* Collaborated with team of 4 to set up a $5Mn fund for a Series B startup (thesis: technology barrier & unique use cases)
* Developed relationships with government clients, international clients & company executives, and introduced staffings
* Sold 1,000 personal electronics after redesigning software & recreating brand stories through competitive strategy

**KOOKMIN BANK FINANCIAL GROUP** | **SEOUL, SOUTH KOREA** | *Fintech Analyst*  JUL 2019 – AUG 2019

* Advised the biggest Korean Bank on Southeast Asia market entry and financial inclusion strategy, resulting in KBFG acquiring Bukopin in Aug 2020 through a $100Mn fund injection and reaching 180M unbanked consumers and business

**HITACHI VANTARA** | **HERDON, VA** | *Compliance Engineer*  MAY 2019 – JUN 2019

* Reported to CEO and co-Founder of a $50Mn startup REAN Cloud (acquired by Hitachi in July 2018)
* Delivered a new compliance offering to address institutional clients’ pain points, expecting to generate $100K revenue
* Designed, implemented and deployed a document gathering chatbot automating all internal and sales communications

**BOSTON CONSULTING GROUP**| **BEIJING, CHINA** | *Project Assistant* MAY 2018 – AUG 2018

* Researched 5 acquisition targets for gene sequencing companies and built financial modeling for valuation
* Analyzed market events focusing on key indicators for Medical Town and Electronics Industrial Park development plan

**ENTREPRENEURSHIP & EXTRA CURRICULUM**

[**UVA WOMEN ENTREPRENEURSHIP**](https://www.uvawe.com/)| *Co-founder*- The only campus club for entrepreneurship JAN 2020 – PRESENT

* Create club to increase women in startups from 10% to 25% through training and financing & value creation accelerators
* Operate FitKinect, a startup solving fitness equity in community as Vice President of Engineering and Marketing
* Mentor members and serve drop-in hour clients on career development, campus resources, talent sourcing

**ALTERNATIVE INVESTMENT FUND** | *Analyst*- Participated in pitches and stock competitions SEP 2019 – AUG 2020

* Premier student-run fund using a full spectrum of financial instruments and trading strategies at UVA with $25K AUM

**DE SHAW NEXUS FELLOWSHIP** | *Participant* - Selected 60 out of 10000 applicants AUG 2020

* Trained in Systematic and Discretionary Investing through interactive case studies by analysts and professor seminars

**MIT-UVA SCIENCE POLICY INTERNSHIP PROGRAM** | *Participant* - Selected 20 out of 1000 applicants AUG 2019

* Networked with key figures from the Supreme Court, NIH, OSTP, NSF and World Bank through in-person visits

**SKILLS & PERSONALS**

**Technicals**: Synthetic Biology with ELISA; Cloud Computing with AWS, Azure; Blockchain with Etherum; Data Analysis

**Programmings**: Python (3yr), JavaScript (2yr), HTML/CSS (2yr), Java (1yr), VBA, R, C++

**Languages**: Mandarin (Native), English (Fluent), Spanish (Conversational), Persian (Elementary), Swahili (Elementary)

**Interests**: Rock Climbing and Martial Arts, Westworld and Black Mirror, Hong Kong and Guangdong Dim Sum